

China Merchants Bank honored with “Directors of The Year Award 2011”

Hong Kong, November 29, 2011 – China Merchants Bank Co., Ltd. (SSE: 600036; HKEx: 3968; “China Merchants Bank”) is pleased to announce that its executive director and vice president, Mr. Zhang Guanghua won the “Directors Of The Year Awards 2011” in the category of Listed Companies (SEHK – Non-Hang Seng Index Constituents) -- “Executive Director” from the Hong Kong Institute of Directors.

Directors Of The Year Awards 2011 were presented to the winners in the Hong Kong Convention and Exhibition Center. Professor K C Chan, SBS JP, Secretary for Financial Services and the Treasury, attended the ceremony as the officiating guest and delivered a speech. Over 600 guests from various industries and sectors were also present to witness the recognition of the award winners’ efforts to promote corporate governance.

At the award presentation ceremony, Mr. Zhang said, “The ‘Directors Of The Year Awards’ from the Hong Kong Institute of Directors is an endorsement of the works by China Merchants Bank and me as an executive director. The bank has always been adhering to its business principle of ‘We are here, just for you’ in the past 24 years since its establishment. The tenet has enabled us to make consistent progress. It has been my honour to work together with China Merchants Bank’s board of outstanding directors and management to enhance the bank’s capability for managing risks and capital, to innovate products and services and to develop international businesses. In order to better capture opportunities in the future, the bank is implementing its ‘Second Strategic Transformation’ by working to enhance its pricing power over loans based on risks, to optimize its asset-and-liability structure, and to enhance its capability for generating capital endogenously. We believe that these measures will help maintain China Merchants Bank’s investment value for the long term and investor confidence in the increasingly complex global economy.”

Hosted by the Hong Kong Institute of Directors, Directors Of The Year Awards 2011 was co-organized with the Financial Services and Treasury Bureau, the Securities & Futures Commission and the Hong Kong Exchanges and Clearing Limited. It is an annual event for the business community and has been widely recognized. The



awards aim to endorse outstanding directors and their professionalism as well as to promote corporate governance.

The Hong Kong Institute of Directors was established in 1997. It is Hong Kong's premier organization of professional directors working together to promote corporate governance.

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