



招商銀行

CHINA MERCHANTS BANK

招商銀行股份有限公司

CHINA MERCHANTS BANK CO., LTD.

(a joint stock company incorporated in the People's Republic of China with limited liability)

(stock code: 3968)

ELECTION OF LANGUAGE OF CORPORATE COMMUNICATION

China Merchants Bank Co., Ltd. is, in accordance with Rule 2.07B of the Listing Rules, making arrangements to seek the election of its Shareholders as to whether they wish to receive future printed Corporate Communication of the Company in English only, in Chinese only, or in both English and Chinese.

INTRODUCTION

In order to save mailing and printing costs and for the protection of the environment, China Merchants Bank Co., Ltd. (the “Company”) is making the arrangements described below to seek its Shareholders’ election in relation to receiving future printed Corporate Communication of the Company in English only, in Chinese only or in both English and Chinese. The Company recommends that the Shareholders take advantage of this new option for their own convenience.

PROPOSED ARRANGEMENTS

In accordance with Rule 2.07B of the Listing Rules, the following arrangements will be made by the Company:

1. The Company will send a letter on 19 February 2008 (the “First Letter”) together with a reply form (the “Reply Form”), prepared in English and Chinese, and a pre-paid addressed envelope to each Shareholder to enable them to select to receive the Company’s future printed Corporate Communication: (i) in English only; or (ii) in Chinese only; or (iii) in both English and Chinese. The First Letter will explain that if no reply is received from Shareholders by 10 March 2008 (the “Deadline”), the arrangements described below will apply, where applicable:
 - the printed Chinese version of each future Corporate Communication will be sent to all Hong Kong Shareholders who are natural persons with a Chinese name using a Hong Kong address; and
 - the printed English version of each future Corporate Communication will be sent to all overseas Shareholders and all Hong Kong Shareholders (other than natural persons with a Chinese name) using a Hong Kong address.

Whether a Shareholder is a Hong Kong or an overseas Shareholder will be determined by the address of that Shareholder appearing on the register of members of the Company maintained by the Company’s H Share Registrar.

Shareholders are entitled at any time free of charge to change their choice as to whether their wish to receive the English language version only, the Chinese language version only or both the English language version and the Chinese language version of the Corporate Communication by giving reasonable notice in writing to the Company's H Share Registrar notwithstanding any wish to the contrary previously conveyed to the Company.

2. The Company will send the selected language version(s) of the Corporate Communication to those Shareholders who have made a selection by completing and returning the Reply Form to the Company's H Share Registrar by the Deadline unless and until they notify the Company's H Share Registrar in writing that they wish to receive the Corporate Communication in the other (or both) language(s).
3. When each printed Corporate Communication is sent out in accordance with the arrangements described in paragraphs 1 and 2 above, a letter (the "Second Letter") and a change request form (the "Change Request Form"), prepared in English and Chinese, will be attached to or printed in the relevant Corporate Communication, together with a pre-paid addressed envelope, specifying that the Corporate Communication prepared in the other language will be available upon request, and that Shareholders may change their choice of language of the printed Corporate Communication by completing the Change Request Form and returning it to the Company's H Share Registrar notwithstanding any wish to the contrary previously conveyed to the Company.
4. All Corporate Communication in both English and Chinese, and in accessible format, will be available on the Company's website at www.cmbchina.com. Soft copies of both languages of all such Corporate Communication will be filed with the Stock Exchange on the same day they are despatched to Shareholders, or on such other day as required by the Stock Exchange or pursuant to the Listing Rules.
5. The Company is providing a dial-up hotline service (Tel: (852) 2862 8699) during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays) to enable Shareholders to make enquiry of the Company's proposed arrangements set out above.
6. The First Letter and the Second Letter will mention that both languages of each Corporate Communication will be available on the Company's website and that the dial-up hotline service has been provided as mentioned in the arrangements described in paragraphs 4 and 5 above, respectively.

DEFINITIONS

In this announcement, the following expressions have the meanings set out below unless the context requires otherwise:

"Corporate Communication"	any document(s) issued or to be issued by the Company for the information or action of holders of any of the Company's securities as defined in Rule 1.01 of the Listing Rules
"H Share Registrar"	Computershare Hong Kong Investor Services Limited, Rooms 1806-1807, 18th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
“Shareholder(s)”	Holder(s) of the H shares of the Company
“Stock Exchange”	The Stock Exchange of Hong Kong Limited

The Board of Directors of
China Merchants Bank Co., Ltd.

19 February 2008

As at the date of this announcement, the executive directors of the Company are Ma Weihua, Zhang Guanghua and Li Hao; the non-executive directors of the Company are Qin Xiao, Wei Jiafu, Fu Yuning, Li Yinquan, Hong Xiaoyuan, Ding An Hua Edward, Sun Yueying, Wang Daxiong and Fu Junyuan; and the independent non-executive directors of the Company are Wu Jiesi, Yan Lan, Yi Xiqun, Chow Kwong Fai, Edward, Liu Yongzhang and Liu Hongxia.