



招商銀行

CHINA MERCHANTS BANK

招商銀行股份有限公司

CHINA MERCHANTS BANK CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 3968)

28 February 2009

Dear Shareholders,

**China Merchants Bank Co., Ltd. (the "Company")
Means of Receipt and Language Election for Corporate Communication(s)**

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, we are writing to seek your election in relation to the following matters regarding the Company's Corporate Communication(s) to be despatched to you in the future.

Corporate Communication(s) refers to any document(s) issued or to be issued by the Company for your information or action, including but not limited to:

- (a) the directors' report, its annual accounts together with a copy of the auditor's report;
- (b) the interim report;
- (c) a notice of meeting;
- (d) a listing document;
- (e) a circular; and
- (f) a proxy form.

You may choose:

- (1) to read and/or download the Corporate Communication(s) published on the Company's website at www.cmbchina.com ("Website Version") instead of receiving printed copies; or
- (2) to receive a printed English version of the Corporate Communication(s) only; or
- (3) to receive a printed Chinese version of the Corporate Communication(s) only; or
- (4) to receive both the printed English and Chinese versions of the Corporate Communication(s).

In order to save mailing and printing costs, increase efficiency in communication and contribute to environmental protection, we recommend you to select the Website Version. If you choose Website Version, please also provide your email address so that the Company can notify you by email the availability of the Corporate Communication(s) on the Company's website in the future. If no email address is provided, a printed notification of the publication of the Corporate Communication(s) on the Company's website will be sent to you in the future.

Please mark a ("X") in the appropriate box in the enclosed Reply Form and sign and return the same with the aerogram provided to the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited (the "Company's H Share Registrar"), at Rooms 1806-07, 18th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.

If the Company does not receive the Reply Form from you within 28 calendar days beginning with the date of this letter, i.e. by 28 March 2009, and until you inform the Company's H Share Registrar by reasonable prior notice, you will be deemed to have consented to receiving the Website Version and only a printed notification of the publication of the Corporate Communication(s) on the Company's website will be sent to you in the future.

You have the right at any time by reasonable notice in writing or using email at cmbchina@computershare.com.hk to the Company's H Share Registrar to change the choice of means of receipt and language of the Corporate Communication(s). Even if you have chosen (or are deemed to have consented) to receive all future Corporate Communication(s) using electronic means but for any reason have difficulty in receiving or gaining access to the Corporate Communication(s), the Company will promptly upon your request send the Corporate Communication(s) to you in printed form free of charge.

Please note that printed English and Chinese versions of Corporate Communication(s) of the Company are available from the Company and the Company's H Share Registrar upon request, and both versions are also available on the Company's own website at www.cmbchina.com and the website of The Stock Exchange of Hong Kong Limited at www.hkex.com.hk.

Should you have any queries relating to this letter, please contact us during business hours (9:00 a.m. to 6:00 p.m. Monday to Friday, except public holidays) by calling our hotline at (852) 2862 8688.

Yours faithfully,
For and on behalf of
China Merchants Bank Co., Ltd.
Lan Qi **Seng Sze Ka Mee, Natalia**
Joint Company Secretaries