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招商銀行股份有限公司

**CHINA MERCHANTS BANK CO., LTD.**

*(A joint stock company incorporated in the People's Republic of China with limited liability)*

**(H Share Stock Code: 03968)**

**(Preference Share Stock Code: 04614)**

**ANNOUNCEMENT ON PRELIMINARY FINANCIAL DATA  
FOR THE FIRST HALF OF 2018**

This announcement is made by China Merchants Bank Co., Ltd. (the “**Company**” or the “**Bank**”) pursuant to the requirements of Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap.571, the Laws of Hong Kong) to provide shareholders of the Company and the public with the financial information of the Company. This announcement is also published in accordance with Rule 13.10B of the Listing Rules as it is also published on the Shanghai Stock Exchange.

The major financial data for the first half of 2018 set out in this announcement are prepared with the preliminary data of the Group by the Company and have not been audited by an auditing firm. Therefore, the specific financial data shall be subject to the final information disclosed in the interim report of the Company for 2018. Investors are hereby reminded to exercise caution when dealing in the shares of the Company.

The Board of Directors of the Company and all directors hereby warrant that the contents of this announcement do not contain any false representation, misleading statement or material omission, and accept full responsibility, individually and jointly, for the truthfulness, accuracy and completeness of the information contained in this announcement.

## 1. MAJOR FINANCIAL DATA AND INDICATORS

(in millions of RMB unless otherwise specified)

Major financial data	January to June 2018	January to June 2017 (restated) <sup>1</sup>	Increase/decrease over the same period of last year
Operating income	125,831	112,884	11.47%
Of which: Net non-interest income	49,397	41,988	17.65%
Operating profit	58,673	49,788	17.85%
Total profit	58,631	49,942	17.40%
Net profit attributable to shareholders of the Bank	44,756	39,259	14.00%
Net profit attributable to shareholders of the Bank net of non-recurring gain or loss	44,673	38,967	14.64%
Basic earnings per share attributable to ordinary shareholders of the Bank (RMB) <sup>2</sup>	1.77	1.56	13.46%
Annualized weighted average return on net assets attributable to ordinary shareholders of the Bank (%) <sup>2</sup>	19.58	19.11	Increase by 0.47 percentage point
Major Financial data	As at 30 June 2018	As at 31 December 2017	Increase/decrease over the end of last year
Total assets	6,534,708	6,297,638	3.76%
Of which: Total loans and advances to customers	3,877,868	3,565,044	8.77%
Total liabilities	6,029,222	5,814,246	3.70%
Of which: Total deposits from customers	4,257,803	4,064,345	4.76%
Equity attributable to shareholders of the Bank	502,150	480,210	4.57%
Total share capital of ordinary shares	25,220	25,220	—
Net assets per share attributable to ordinary shareholders of the Bank (RMB) <sup>3</sup>	18.56	17.69	4.92%
Non-performing loan ratio (%)	1.43	1.61	Decrease by 0.18 percentage point

Notes: 1. In accordance with the “Notice on the Revision of the Format for Issuing General Enterprise Financial Statements” (Cai Kuai [2017] No.30) issued by the Ministry of Finance on 25 December 2017, the Company and its subsidiaries (the “Group”) included the relevant gains or losses on the disposal of assets, which were originally included in “Non-Operating Income” and “Non-Operating Expenses”, in “Gains on Disposal of Assets” under “Other Operating Income”. Meanwhile, rental income from investment properties was adjusted from “Non-Operating Income” to “Other Operating Income” for the current period. The data for the corresponding period of 2017 have been restated in accordance with the above adjustments, which has no effect on the total profit and net profit of the Group.

2. Basic earnings per share and weighted average return on net assets are calculated in accordance with the “Compilation Rules for Information Disclosure by Companies which Offer Securities to the Public No. 9 – Calculation and Disclosure of the Return on Net Assets and Earnings per Share”. The Company did not distribute dividends for preference shares from January 2018 to June 2018. Therefore, in calculating the basic earnings per share and the weighted average return on net assets for the period, no dividends for preference shares were deducted from the “Net Profit Attributable to Shareholders of the Bank” whereas preference shares were deducted from the “Weighted Average Net Assets”.
3. Net assets per share attributable to ordinary shareholders of the Bank is calculated by dividing the “Equity Attributable to Shareholders of the Bank” (after deducting preference shares) by the total share capital of ordinary shares as at the end of this period.

## **2. DETAILS OF THE OPERATING RESULTS AND FINANCIAL POSITION**

In the first half of 2018, the Group achieved steady improvement in each business segment and the overall operation was satisfactory. The Group achieved operating income of RMB125.831 billion, representing an increase by 11.47% of RMB12.947 billion over the corresponding period of last year (on the same statistical caliber basis); total profit amounted to RMB58.631 billion, representing an increase by 17.40% of RMB8.689 billion over the corresponding period of last year; net profit attributable to shareholders of the Bank amounted to RMB44.756 billion, representing an increase by 14.00% of RMB5.497 billion over the corresponding period of last year. As at 30 June 2018, the total assets of the Group amounted to RMB6,534.708 billion, representing an increase by 3.76% of RMB237.070 billion as compared to the end of the previous year; total liabilities amounted to RMB6,029.222 billion, representing an increase by 3.70% of RMB214.976 billion as compared to the end of the previous year. Non-performing loan ratio was 1.43%, representing a decrease of 0.18 percentage point as compared to the end of the previous year.

## **3. RISK WARNING**

The major financial data for the first half of 2018 as set out in this announcement are preliminary financial data which may differ from those to be disclosed in the interim report of the Company for the first half of 2018. However, the above differences are not expected to exceed 10%. Investors are hereby reminded to exercise caution when dealing in the shares of the Company.

## **4. DOCUMENTS FOR INSPECTION**

The balance sheets and income statements with comparative figures signed and sealed by the legal representative, President, Chief Financial Officer and the person in charge of Finance and Accounting Department of the Company are available for inspection.

**The Board of Directors of  
China Merchants Bank Co., Ltd.**

24 July 2018

*As at the date of this announcement, the executive directors of the Company are Tian Huiyu and Li Hao; the non-executive directors of the Company are Li Jianhong, Fu Gangfeng, Sun Yueying, Hong Xiaoyuan, Su Min, Zhang Jian and Wang Daxiong; and the independent non-executive directors of the Company are Leung Kam Chung, Antony, Wong Kwai Lam, Pan Chengwei, Pan Yingli, Zhao Jun and Wong See Hong.*