



招商銀行股份有限公司
CHINA MERCHANTS BANK CO., LTD.

(a joint stock company incorporated in the People's Republic of China with limited liability)

(H Share Stock Code: 03968)

(Preference Share Stock Code: 04614)

**REPLY SLIP
FOR THE 2017 ANNUAL GENERAL MEETING**

I/We (or company) ^(Note 1): _____

Address and Postal Code: _____

ID No.: _____, being the holder(s) of the shares of
China Merchants Bank Co., Ltd. ("the Company"): H Shares _____ ^(Note 2)

Telephone: _____ Fax: _____

I/We am/are willing to attend (or appoint _____,

holder of ID No. _____ to attend on my/our behalf) the 2017 Annual
General Meeting (the "Meeting") of the Company to be held at the Conference Room, 5/F, China
Merchants Bank Tower, No. 7088 Shennan Boulevard, Shenzhen, the PRC at 9:00 a.m. on Wednesday,
27 June 2018. I/we hereby reply in writing to confirm the above.

Signature(s): _____

Date: _____

Notes:

1. Please insert full name(s) (in Chinese or English) and address (must be the same as stated on the register of members) in BLOCK CAPITALS.
2. Please insert the number of H shares registered in your name(s).
3. Shareholder can complete the duplicate of this reply slip and then deliver it to the Company by post or by fax.
4. Please refer to the notice of Meeting for details regarding the registration documents to be provided by eligible H Shareholders of the Company who wish to attend the Meeting.
5. Eligible shareholders who wish to attend the Meeting are advised to complete and return this reply slip to the Company on or before 7 June 2018 (contact address: 49/F, China Merchants Bank Tower, No. 7088 Shennan Boulevard, Shenzhen, the PRC; contact persons: Yang Zhiyin, Gao Xiaoyu; telephone: (86 755) 8319 5829, 8319 5833; fax: (86 755) 8319 5109). Failure to sign and return this reply slip, however, will not preclude an eligible shareholder (or its/his/her proxy) from attending the Meeting with all required registration documents as set out in the notice(s) of the Meeting issued by the board of directors of the Company.
6. For shareholders who are corporations, the proxy form must be under the corporate chop.