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招商銀行股份有限公司

CHINA MERCHANTS BANK CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 03968)

OVERSEAS REGULATORY ANNOUNCEMENT

ANNOUNCEMENT ON COMPLETION OF ISSUANCE OF FINANCIAL BONDS

This announcement is made pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

With approvals from China Banking Regulatory Commission and the People's Bank of China, China Merchants Bank Co., Ltd. issued financial bonds in the amount of RMB12 billion in the national inter-bank bond market of China on 14 September 2017 (the "Bond Issuance").

The aggregate amount of the Bond Issuance is RMB12 billion, all being fixed-rate bonds for a term of 3 years with a coupon rate of 4.30%.

The funds raised from the Bond Issuance will be used for the provision of loans, including but not limited to micro-finance and agricultural loans.

The board of directors of
China Merchants Bank Co., Ltd.

14 September 2017

As at the date of this announcement, the executive directors of the Company are Tian Huiyu and Li Hao; the non-executive directors of the Company are Li Jianhong, Li Xiaopeng, Sun Yueying, Fu Gangfeng, Hong Xiaoyuan, Su Min, Zhang Jian and Wang Daxiong; and the independent non-executive directors of the Company are Leung Kam Chung, Antony, Wong Kwai Lam, Pan Chengwei, Pan Yingli, Zhao Jun and Wong See Hong.