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招商銀行股份有限公司

CHINA MERCHANTS BANK CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 03968)

PAYMENT OF 2016 FINAL DIVIDEND

Reference is made to the announcement dated 22 May 2017 (the “**Announcement**”) by China Merchants Bank Co., Ltd. (the “**Company**”) regarding the arrangements for payment of the 2016 Final Dividend. Unless the context otherwise requires, capitalized terms used in this announcement shall have the same meanings as those defined in the Announcement.

The 2016 Annual General Meeting, among other things, was convened by the Company on 26 May 2017 during which, among other things, the Profit Appropriation Plan for 2016 of the Company was considered and approved. The Company will distribute a cash dividend (tax included) of RMB0.74 for every one Share held by the Shareholders whose names appear on the register of members of the Company at the close of business on the respective record dates for the A Shareholders and the H Shareholders. The dividend for A Shareholders would be RMB0.74 (tax included) per Share, payable in RMB. Based on the average benchmark exchange rate between RMB and Hong Kong dollar as announced by the People's Bank of China one week prior to and including the date of declaration of dividends at the 2016 Annual General Meeting of the Company (i.e. HK\$1=RMB0.8822), the dividend for H Shareholders would be approximately HK\$0.838812 (tax included) per Share, payable in Hong Kong dollar. For investors of the Hong Kong Stock Exchange (including enterprises and individuals) investing in the A Shares of the Company listed on the Shanghai Stock Exchange, their dividends will be distributed in RMB by the Company through the Shanghai Branch of China Securities Depository and Clearing Corporation Limited to the account of the nominees holding such shares. The Company will announce the specific arrangements for appropriation of the dividends for its A Shares separately. For investors of the Shanghai Stock Exchange and the Shenzhen Stock Exchange (including enterprises and individuals) investing in the H Shares of the Company listed on the Hong Kong Stock Exchange, the cash dividends distributed by the Company will be received by China Securities Depository and Clearing Corporation Limited, the nominee of the holders of H Shares of the Company for Southbound Trading, and distribute the cash dividends to the relevant investors of H Shares of Southbound Trading through its depository and clearing system. The cash dividends for the investors of H shares of Southbound Trading will be paid in RMB.

Investors are reminded to pay attention to the taxation arrangement on the 2016 Final Dividend as stated in the Announcement.

It is expected that Wing Lung Bank (Trustee) Limited, the Company's H-share dividend payment agent will pay the 2016 Final Dividend (net of the relevant tax) to holders of H Shares of the Company on or about 14 July 2017, and the relevant cheques of dividends will be sent at the same time by ordinary post to holders of H Shares of the Company at their own risk.

By order of the Board of Directors of
China Merchants Bank Co., Ltd.
Li Jianhong
Chairman

31 May 2017

As at the date of this announcement, the executive directors of the Company are Tian Huiyu and Li Hao; the non-executive directors of the Company are Li Jianhong, Li Xiaopeng, Sun Yueying, Fu Gangfeng, Hong Xiaoyuan, Su Min, Zhang Jian and Wang Daxiong; and the independent non-executive directors of the Company are Leung Kam Chung, Antony, Wong Kwai Lam, Pan Chengwei, Pan Yingli, Zhao Jun and Wong See Hong.