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招商銀行股份有限公司

CHINA MERCHANTS BANK CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 03968)

ARRANGEMENTS FOR PAYMENT OF 2016 FINAL DIVIDEND

Reference is made to the Notice of 2016 Annual General Meeting and the First Class Meeting of the Shareholders of H Shares for 2017 dated 10 April 2017 of China Merchants Bank Co., Ltd. (the “**Company**”) in relation to, amongst other things, the profit appropriation plan of the Company for 2016 (including the declaration of 2016 final dividend).

The profit appropriation plan of the Company for 2016 (including the declaration of 2016 final dividend) is subject to consideration and approval at the 2016 Annual General Meeting. The Company will make further announcement to disclose, amongst other things, the average benchmark exchange rate of Renminbi to Hong Kong Dollars and other information after the aforesaid profit appropriation plan (including the declaration of 2016 final dividend) is considered and approved at the 2016 Annual General Meeting.

CLOSURE OF REGISTER OF MEMBERS FOR PAYMENT OF THE 2016 FINAL DIVIDEND

In order to determine the shareholders of H shares entitled to receive the 2016 final dividend, the Company will suspend registration of transfer of shares from 8 June 2017 to 13 June 2017 (both days inclusive).

In order to qualify to receive the 2016 final dividend, holders of H shares of the Company who have not had their transfer documents registered must deposit the transfer documents accompanied by relevant share certificates to the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong by no later than 4:30 p.m. on 7 June 2017. Holders of H Shares whose names are recorded in the register of members for H Shares of the Company on 13 June 2017 are entitled to receive the 2016 final dividend.

TAXATION ON RECEIPT OF THE 2016 FINAL DIVIDEND

Non-resident Individual Shareholders and Non-resident Enterprise Shareholders

Pursuant to the Notice on Matters Concerning the Levy and Administration of Individual Income Tax after the Repeal of Guo Shui Fa [1993] No. 045 (Guo Shui Han [2011] No. 348) issued by the State Administration of Taxation on 28 June 2011, the dividend received by the overseas resident individual shareholders from the shares issued in Hong Kong by domestic non-foreign investment enterprises are subject to individual income tax, which shall be withheld by the withholding agents according to the relevant laws. However, overseas resident individual shareholders holding shares issued in Hong Kong by domestic non-foreign investment enterprises are entitled to the relevant preferential tax treatment pursuant to the provisions in the tax agreements between the countries in which they are residents and China, or the tax arrangements between Mainland China and Hong Kong (Macau).

Pursuant to the aforesaid tax regulations, assuming that the profit appropriation plan of the Company for 2016 (including the declaration of 2016 final dividend) is considered and approved at its 2016 Annual General Meeting, and that the 2016 final dividend for the H shares is to be distributed to the holders of H shares of the Company whose names appeared on the register of members on 13 June 2017, the Company will withhold 10% of the dividend to be distributed to the individual H-share holders as individual income tax unless otherwise specified by the relevant tax regulations and tax agreements, in which case the Company will conduct specific procedures according to the relevant regulatory requirements of tax authorities.

For non-resident enterprise holders of H shares, the Company will withhold 10% of the dividend as enterprise income tax according to the relevant tax regulations in line with its previous practice.

Profit Appropriation for Investors of Northbound Trading

For investors of The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”) (including enterprises and individuals) investing in the A Shares of the Company listed on the Shanghai Stock Exchange (the “**Northbound Trading**”), their dividends will be distributed in RMB by the Company through the Shanghai Branch of China Securities Depository and Clearing Corporation Limited to the account of the nominee holding such Shares. The Company will withhold and pay income taxes at the rate of 10% on behalf of those investors and will report to the tax authorities for such withholding. For investors of Northbound Trading who are tax residents of other countries and whose country of domicile is a country which has entered into a tax treaty with the PRC stipulating a dividend tax rate of lower than 10%, those enterprises and individuals may apply to the competent tax authorities for the entitlement of the rate under such tax treaty by themselves. Upon approval by the tax authorities, the paid amount in excess of the tax payable based on the tax rate according to such tax treaty will be refunded.

The record date and the date of appropriation of cash dividends and other arrangements for the investors of Northbound Trading will be the same as those for the holders of A Shares of the Company. The Company will announce the specific arrangements for appropriation of the dividends for its A shares separately.

Profit Appropriation for Investors of Southbound Trading

For investors of the Shanghai Stock Exchange and the Shenzhen Stock Exchange (including enterprises and individuals) investing in the H Shares of the Company listed on Hong Kong Stock Exchange (the “**Southbound Trading**”), the Company has entered into the Agreement on Appropriation of Cash Dividends of H Shares for Southbound Trading with China Securities Depository and Clearing Corporation Limited, pursuant to which, China Securities Depository and Clearing Corporation Limited, as the nominee of the holders of H Shares of the Company for Southbound Trading, will receive all cash dividends distributed by the Company and distribute the cash dividends to the relevant investors of H Shares of Southbound Trading through its depository and clearing system.

The cash dividends for the investors of H Shares of Southbound Trading will be paid in RMB. Pursuant to the relevant requirements of the Notice on the Tax Policies Related to the Pilot Program of the Shanghai-Hong Kong Stock Connect (關於滬港股票市場交易互聯互通機制試點有關稅收政策的通知) (Cai Shui [2014] No. 81) and the Notice on the Tax Policies Related to the Pilot Program of the Shenzhen-Hong Kong Stock Connect (《關於深港股票市場交易互聯互通機制試點有關稅收政策的通知》) (Cai Shui [2016] No. 127), for dividends received by domestic investors in China from investing in the H shares of the Company through Southbound Trading, the Company shall withhold and pay individual income tax at the rate of 20% on behalf of the investors. For dividends received by domestic securities investment funds in China from investing in the H shares of the Company through Southbound Trading, the tax treatment shall be the same as that for individual investors. The Company will not withhold and pay the income tax of dividends for domestic enterprise investors in China and those domestic enterprise investors shall report and pay the relevant tax themselves.

The record date and the date of appropriation of cash dividends and other arrangements for the investors of Southbound Trading will be the same as those for the holders of H Shares of the Company.

GENERAL INFORMATION

Should the H-share holders of the Company have any doubt in relation to the aforesaid arrangements, they are recommended to consult their tax advisors for relevant tax impact in Mainland China, Hong Kong and other countries (regions) on holding and disposal of the A Shares and/or H Shares of the Company.

Investors should notice that the Company has no obligation and will not be responsible for confirming the identities of any shareholders. The Company will withhold the relevant income tax according to the relevant regulatory requirements of tax authorities, based on the information contained in the register of members for H Shares of the Company on 13 June 2017.

Assuming that the profit appropriation plan of the Company for 2016 (including the declaration of 2016 final dividend) is considered and approved at its 2016 Annual General Meeting, the Company's H-share dividend payment agent, Wing Lung Bank (Trustee) Limited, is expected to pay the 2016 final dividend (net of the relevant income tax) to holders of H Shares of the Company on or about 14 July 2017, and will at the same time send the relevant cheques of the 2016 final dividend (net of the relevant income tax) by ordinary post to the entitled holders of H Shares at their own risk.

By order of the Board of Directors of
China Merchants Bank Co., Ltd.
Li Jianhong
Chairman

22 May 2017

As at the date of this announcement, the executive directors of the Company are Tian Huiyu and Li Hao; the non-executive directors of the Company are Li Jianhong, Li Xiaopeng, Sun Yueying, Fu Gangfeng, Hong Xiaoyuan, Su Min, Zhang Jian and Wang Daxiong; and the independent non-executive directors of the Company are Leung Kam Chung, Antony, Wong Kwai Lam, Pan Chengwei, Pan Yingli, Zhao Jun and Wong See Hong.