



# 招商銀行

CHINA MERCHANTS BANK

招商銀行股份有限公司

## CHINA MERCHANTS BANK CO., LTD.

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 03968)

### REPLY SLIP

#### FOR THE 2016 ANNUAL GENERAL MEETING AND THE FIRST CLASS MEETING OF THE SHAREHOLDERS OF H SHARES FOR 2017

I/We (or company) <sup>(Note 1)</sup>: \_\_\_\_\_

Address and Postal Code: \_\_\_\_\_

ID No.: \_\_\_\_\_, being the holder(s) of the shares of China Merchants Bank Co., Ltd. (the "Company"): H Shares: \_\_\_\_\_ <sup>(Note 2)</sup>

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

I/We am/are willing to attend (or appoint \_\_\_\_\_, holder of ID No. \_\_\_\_\_ to attend on my/our behalf) the 2016 Annual General Meeting and the First Class Meeting of the Shareholders of H Shares for 2017 (collectively, the "Meetings") of the Company to be held at the Conference Room, 5/F, China Merchants Bank Tower, No. 7088 Shennan Boulevard, Shenzhen, the People's Republic of China at 9:00 a.m. on Friday, 26 May 2017. I/we hereby reply in writing to confirm the above.

Signature(s): \_\_\_\_\_

Date: \_\_\_\_\_

#### Notes:

1. Please insert full name(s) (in Chinese or English) and address (must be the same as stated on the register of members) in **BLOCK CAPITALS**.
2. Please insert the number of H Shares registered in your name(s).
3. Shareholders can complete the duplicate of this reply slip and then deliver it to the Company by post or by fax.
4. Please refer to the notice of the Meetings for details regarding the registration documents to be provided by eligible H Shareholders of the Company who wish to attend the Meetings.
5. Eligible shareholders who wish to attend the Meetings are advised to complete, sign and return this reply slip to the Company on or before 6 May 2017 (contact address: 49/F, China Merchants Bank Tower, No. 7088 Shennan Boulevard, Shenzhen, the People's Republic of China; contact persons: Pi Lei, Diao Wenqing; telephone: (86 755) 8319 5829, 8319 5543; fax: (86 755) 8319 5109). Failure to sign and return this reply slip, however, will not preclude an eligible shareholder (or its/his/her proxy) from attending the Meetings with all required registration documents as set out in the notice(s) of the Meetings issued by the board of directors of the Company.
6. For shareholders who are corporations, the proxy form must be under the corporate chop.